



THE CONSULTANT

The Newsletter of the IEEE Consultants' Network of Long Island

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Chairman's Corner

—Murray Kleiner, Chairman

As many of you know, I belong to various networking groups on Long Island and attend several meetings each month. Some are better than others, but I must say (and I am being completely objective) that our group is probably the best. Here are some of the reasons:

- We meet every month (no breaks during the summer).
- We have good attendance at each meeting consisting of members and guests.
- We have a variety of speakers who appeal to engineers and to consultants in general.
- Our members refer each other.
- We promote our services through postcards and directory mailings.
- We have a phone referral system.
- There is always someone who is willing to give you advice (whether or not you want it) on technical and other issues.

I have to admit that I haven't investigated every organization on Long Island, but so far I haven't found one other group that offers everything that we do. Few meet every single

month and none make the same kind of effort to promote their members' services. Two things are certain: we can be proud of how we have grown through the years, and any engineering consultant that has not bothered to check us out is doing himself/herself a great injustice.

Unfortunately, I am disappointed in our newsletter. This is not a reflection of our editor but rather our inability or unwillingness to provide him with articles. You have no doubt noticed that the *Chairman's Corner* has been the only featured column for well over a year (there may have been one or two exceptions). If a newsletter paints a picture about an organization, its activities, and the involvement of its membership, then ours clearly belies who and what we really are. There was a time when *The Consultant* had at least three articles each month, a humor section, and even an occasional riddle. At times, it filled six to eight pages. So what happened?

The good news is that it isn't difficult to turn things around. Think about this! We have over forty members. If each member were to write just one article each year (you've got 11 months to rest between articles) we could turn out a pretty impressive monthly newsletter. Remember, just one article a year from each of you. That's all it takes.

Long Island Consultants' Network – Meeting Schedule:

Time and Place

Wednesday February 2, 2005 – 7:00 PM – The IEEE Consultants Network of Long Island will host a lecture on "Consulting Business, A Case Study", presented by Mr. Len Anderson of Bayside, NY.

Meeting Place:

Briarcliffe College, 1055 Stewart Avenue, Bethpage, N.Y.

Admission is free (no charge) and no pre-registration is required. For information, contact John Dunn at (516) 378-2149.

Editor's Note

--Andrew Franklin Baxt, BEE

Things have ramped up here to 10 or 12 hour work days 6 days a week. Also instead of committing to one month out of work, they are now saying we have at least three more months of work. Thank G-d. I am still sending you this newsletter from my gig in Marietta Georgia, helping with the software on Lockheed Martin's C5's.

As per the Chairman's suggestion, in this month's column, I would be happy to include any of your comments, jokes or pictures. We could even include an advertising section.

Best Regards –Andy Baxt

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Deadlines

Articles for publication in **THE CONSULTANT** must be submitted by the 7th of the month prior to publication.

The IEEE Consultants' Network of Long Island maintains a referral service of engineering, computer, managerial, and technical professionals. Call or write for more information. There is no charge to the client for this service.

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