THE CONSULTANT

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Chairman's Corner

-Murray Kleiner, Chairman

We have a number of interesting events lined up for the coming months. Here's what we have so far:

June Meeting – Irwin Weitman will give a short presentation on the benefits of becoming a P.E. Following that, we will have an opportunity to exchange some thoughts on issues each of us have faced as a consultant. I like to refer to it as, "How would you have handled this?" Each member will have an opportunity to present a situation and ask others how they would have handled it. These can include problems with clients, negotiating contracts, trying to have a personal life when working an 80-hour week, and just staying organized in general. It should make for an interesting meeting.

July Meeting – John Dunn will be our speaker. I'm not sure what the exact topic will be, but I had asked him if he could put together some technical puzzles that would challenge us. He's pretty good at that.

August Meeting – Nothing currently scheduled. If anyone would like to speak or can find an interesting speaker, please let me know.

September Meeting – Andrew Haimes of Haimes Engineering will speak on *Engineering and the Law*. This will cover the legal definition of engineering in New York and who can practice it. October Meeting – There are some issues that have to be resolved. That Wednesday is the second day of Rosh Hashanah, which ends around 7:00 PM. That's when our meetings normally begin. We can't postpone the meeting to the following Wednesday, because that is the night before Yom Kippur (*Kol Nidre*). We will have to resolve this at a future meeting.

November Meeting – Jim Monnier of Island Learning will be discussing how to negotiate. I have heard him before, and he makes a very interesting and entertaining presentation.

December Meeting – Nothing currently scheduled.

See you at the June meeting.

Long Island Consultants' Network – Meeting Schedule:

Time and Place

Wednesday June 1, 2005 – 7:00 PM – The IEEE Consultants Network of Long Island will host a two part open meeting.

Topic-1: "The Benefits of Being a PE,"by Irwin Weitman of Cedar Engineering Company, East Northport, NY.

Topic-2: "An Exchange of Ideas amongst the membership." Each of us will be allowed to relate some difficult experiences we have had or are having with clients, and ask how others might deal with the same situation.

Meeting Place: Briarcliffe College, 1055 Stewart Avenue, Bethpage, N.Y.

Admission is free (no charge) and no pre-registration is required. For information, contact John Dunn at (516) 378-2149.

Editor's Note

--Andrew Franklin Baxt, BEE

Ah the rumors are true. My contract with Lockheed Martin is coming to an end however, my stay in Georgia will be extended, due to the fact that I now have a new gig with L3 in Alpharetta.

I'm happy to announce we have a special treat this month with the submittal by Marty Kanner of his grand-daughter's poem that I have put on the next page. Thank you Marty.

Best Regards - Andy Baxt

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Articles for publication in *THE CONSULTANT* must be submitted by the 7th of the month prior to publication.

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TRIANGLE FUN

by Hayley Kanner (age 12)

The triangle, the triangle, oh what can I say With three pointed angles it's more than OK For the triangle you see with 180 degrees Can weigh a lot Or flow in the breeze

Isosceles, equilateral, or scalene They might bite But they are not mean They come in many forms and sizes As big as you can imagine Or as small as your fingernail And believe me, it can happen

But with three sides to it you must confess If you added more it would just make a mess Acute, obtuse, or right it can be If it's acute all angles must be under 90 degrees But if it's obtuse, the tables have turned Two acute angles and one obtuse, that is what I have learned Right triangles, different again One right and two acute angles Standing as strong as military men

> Now I have to stop Our fun has ceased But our fun with triangles isn't over the least You can still play with triangles all of the time And if you put some effort into it You and the triangles will shine